



Google Cloud Partner

Dista Sales

Supercharge your sales pipeline and maximize conversions.

50K+

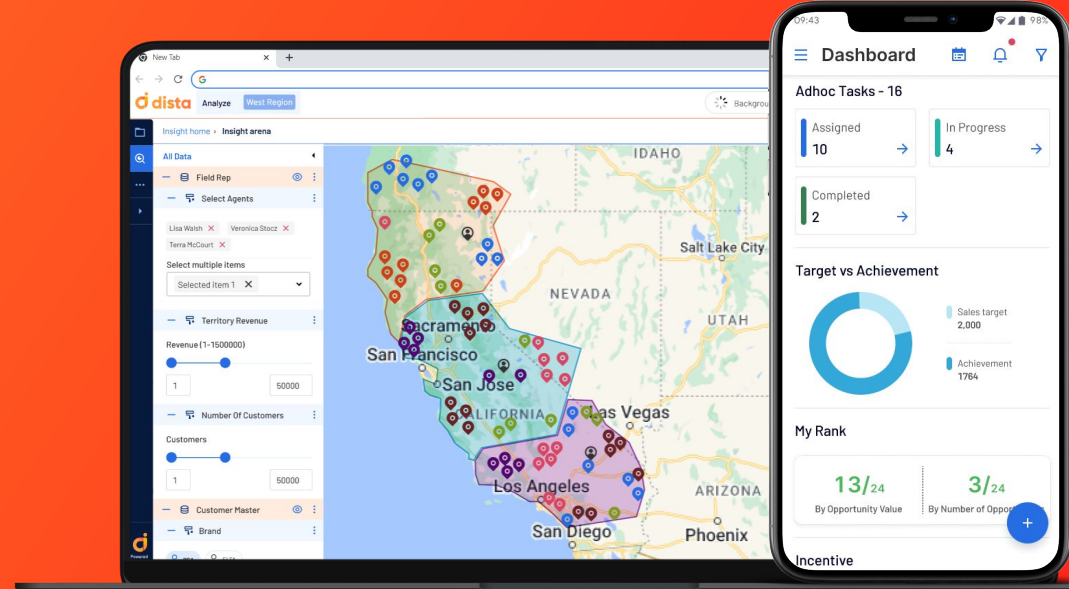
Field assets managed

150K+

Leads managed

35+

Customers



Team overview

Sales engagement

Contextual nudges

Virtual chat

Lead management

Territory management

Lead area definition

Custom reports

Predictive analysis

Route optimization

Activity tracking

Expense management

Quota management

Sales rep audit trail

Mobile office

Throughput monitoring

Forecast management

Call logging

Portfolio management

Gamification

Leave management

Sales coaching

Beat planning

Geo hierarchy management

Report drill downs

Custom integrations

Incentive management

Call masking

Key Features

Sales Productivity

Lead Management and Distribution

Lead Lifecycle View

Field Force Automation

Route Optimization

Mobile Office

Prescriptive Nudges

Quota Management (Target Vs Achievement)

SmartShare - Share Sales collateral on the go

Task Automation

Route Optimization

Sales Enablement

Territory Planning and Management

Cadence

Leave and Attendance Management

In-app Calendaring

Sales Coaching

Contracts and Proposal Management

Partner Management

Expense Management

Sales Engagement

Virtual Chat

Gamification and Leaderboard

Notifications and Broadcast

Sales Activity Tracking

Feedback and NPS

Customizable reports

Sales Insight

Forecast Management

Performance Insights

Territory Insights

Incentive Management

Geo-hierarchy and Role-based Reporting

Account Management

360 Portfolio Management

ML-based Beat Planning

Account History and Engagement

Relationship Management

Key Benefits

Boost Lead Conversions

- Connect faster with prospects and increase lead conversions
- Automate follow-ups and meetings to focus more on strategic selling

Accelerate Lead Actioning

- Get intelligent lead assignment and actioning recommendations
- Enable faster lead actioning via a dedicated sales rep mobile app

Increase Sales Productivity

- Reduce manual tasks and unleash their productivity across the sales cycle
- Minimize sales rep downtime and boost resource optimization

Drive Higher Sales Velocity

- Power prospect interactions with intelligent engagement
- Automate scheduling and routing to ensure zero lead leakage

Maximize Operational Efficiency

- Reduce operational costs with sales process optimization
- Track leads across channels to see the impact of your campaigns

Derive Powerful Insights

- Supercharge your sales efficiency with actionable insights
- Customized and detailed analysis at each stage of the sales pipeline



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