



Google Cloud
Partner

Dista Sales

Supercharge your Sales
Pipeline and Maximize Conversions

55K+

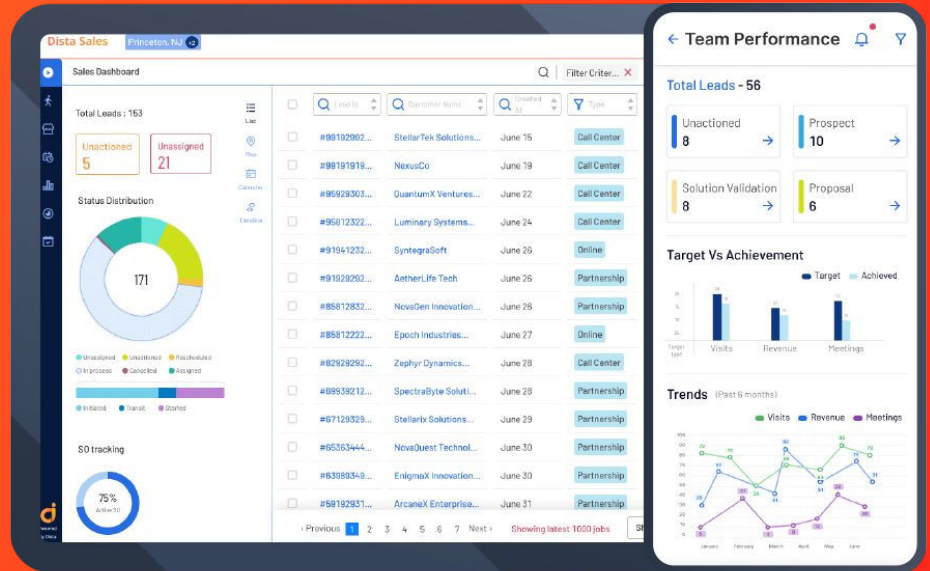
Field Assets
Managed

150K+

Leads
Managed

40+

Customers



Team
Overview

Sales
Engagement

Contextual
Nudges

Virtual
Chat

Lead
Management

Territory
Management

Lead Area
Definition

Custom
Reports

Predictive
Analysis

Route
Optimization

Activity
Tracking

Expense
Management

Quota
Management

Sales Rep
Audit
Trail

Mobile
Office

Throughput
Monitoring

Forecast
Management

Call
Logging

Portfolio
Management

Gamification

Leave
Management

Sales
Coaching

Beat
Planning

Geo
Hierarchy
Management

Report Drill
Downs

Custom
Integrations

Incentive
Management

Call Masking

Key Features

Sales Productivity

Lead Management and Distribution

Lead Lifecycle View

Field Force Automation

Route Optimization

Mobile Office

Prescriptive Nudges

Quota Management (Target Vs Achievement)

SmartShare - Share Sales Collateral on the go

Task Automation

Route Optimization

Sales Enablement

Territory Planning and Management

Cadence

Leave and Attendance Management

In-app Calendaring

Sales Coaching

Contracts and Proposal Management

Partner Management

Expense Management

Sales Engagement

Virtual Chat

Gamification and Leaderboard

Notifications and Broadcast

Sales Activity Tracking

Feedback and NPS

Customizable reports

Sales Insight

Forecast Management

Performance Insights

Territory Insights

Incentive Management

Geo-hierarchy and Role-based Reporting

Account Management

360 Portfolio Management

ML-based Beat Planning

Account History and Engagement

Relationship Management

Key Benefits

Boost Lead Conversions

- Connect faster with prospects and increase lead conversions
- Automate follow-ups and meetings to focus more on strategic selling

Accelerate Lead Actioning

- Get intelligent lead assignment and actioning recommendations
- Enable faster lead actioning via a dedicated sales rep mobile app

Increase Sales Productivity

- Reduce manual tasks and unleash their productivity across the sales cycle
- Minimize sales rep downtime and boost resource optimization

Drive Higher Sales Velocity

- Power prospect interactions with intelligent engagement
- Automate scheduling and routing to ensure zero lead leakage

Maximize Operational Efficiency

- Reduce operational costs with sales process optimization
- Track leads across channels to see the impact of your campaigns

Derive Powerful Insights

- Supercharge your sales efficiency with actionable insights
- Customized and detailed analysis at each stage of the sales pipeline



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