

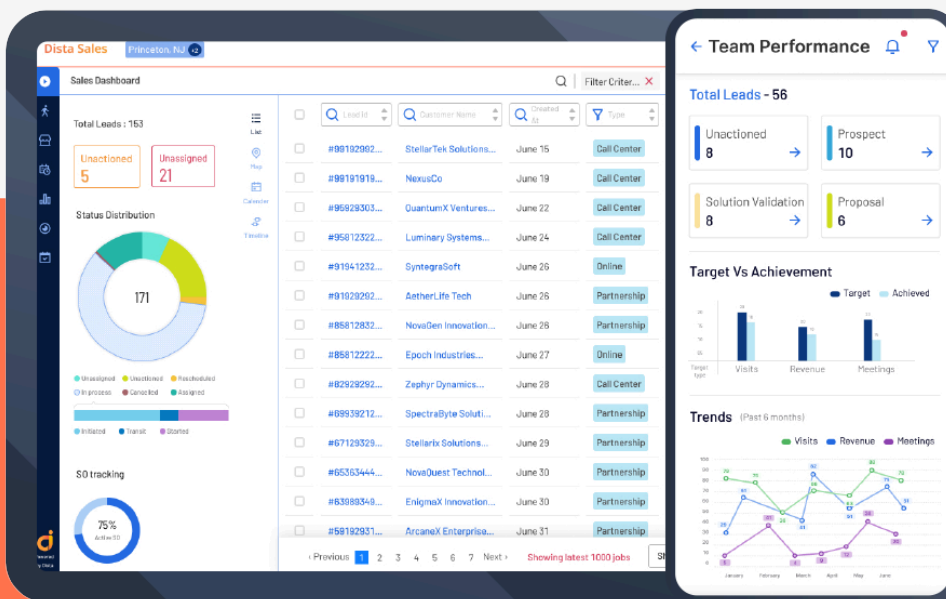


Dista Sales

Close More Deals, Faster.

Supercharge your sales pipeline.

Amplify sales conversions and accelerate growth with **Dista Sales**.



Features



Sales Productivity

- ▶ Lead Management and Distribution
- ▶ Lead Lifecycle View
- ▶ Field Workflow Automation
- ▶ Route Optimization
- ▶ Mobile Office
- ▶ Next Best Action - Prescriptive Nudges
- ▶ Next Best Action - Predictive Nudges (AI-module)
- ▶ Quota Management/ Target Vs Achievement
- ▶ Smart Pitch - Sales Collateral sharing on the go
- ▶ Task Automation



Sales Engagement

- ▶ Chat - 1:1 and group
- ▶ Gamification
- ▶ Leaderboard
- ▶ Notifications and Broadcast
- ▶ Activity Tracking
- ▶ Feedback & NPS



Integrations

- ▶ Pre-canned Integrations
- ▶ Custom Integration



Sales Enablement

- ▶ Territory Planning & Management
- ▶ Cadence
- ▶ Leave, PTO and Holiday Management
- ▶ In-app Calendaring
- ▶ Sales Coaching
- ▶ Contracts and Proposals
- ▶ Partner Management
- ▶ Expense Management
- ▶ Partner & Agency Management



Sales Insight

- ▶ Sales Funnel
- ▶ Performance Insights
- ▶ Territory Insights
- ▶ Incentive Management
- ▶ Geo-hierarchy & Role-based Reporting



Account Management

- ▶ 360 Portfolio Management
- ▶ ML-driven Beat Planning
- ▶ Account History and Engagement
- ▶ Doorstep Relationship Management